

مكتب التكوين المهني وإنعاش الشغل
OFPPT

Office de la Formation Professionnelle
et de la Promotion du Travail

Examen de fin de formation, Session Juin 2015

Niveau : Technicien (Variante 1) Epreuve : Communication en Anglais

Durée : 1h 30 Barème : ... /20

Bad weather can affect you, but what about its effects on company profits? It is difficult to sell ice-cream when it is cold. Skiers don't want to go to a ski resort when there is no snow. So what precautions can these businesses take?

Companies often have insurance against negative weather changes in interest or foreign exchange rate, and they can also insure against bad weather. In the USA, the market for this type of insurance is worth an estimated \$9 billion a year.

Agriculture, energy and leisure are just three examples of industries that depend on the weather. The number of visitors to the theme park like Disneyland falls on rainy days, and a mild winter affects the energy sector because there is less demand for heating.

One advantage of this type of insurance is that weather is easy to measure. You can specify temperature, hours of sunshine, wind speed or inches of rainfall. Some pubs in London have open-air terraces. They are an important attraction for customers in the summer, but only when there is dry, sunny weather. There is a payout for every Thursday and Friday when the temperature does not rise above 24 degree centigrade.

Airports can take out insurance against the average wind speed going above a certain level. This way they receive compensation for loss of revenues on days when high winds stops planes from flying. In some countries, there is a problem with this type of insurance. The climate is very changeable, as weather information isn't always very reliable. This makes it more difficult to assess the risks.

A. Answer these questions in your own words. (4marks)

- 1- Give a title to the text.
- 2- How can companies protect their businesses?
- 3- What makes insurance against bad weather possible?
- 4- Is insurance against bad weather possible everywhere?

B. Are these statements true or false? Justify. (2marks)

- 1- Leisure industry is not profitable in cold weather.
- 2- In the USA, insurance against bad weather is low.

C. Find in the text synonyms to these words: (1mark)

International : Benefits :

D. Find in the text the opposite of: (1mark)

Gain # Increase#

II. LANGUAGE (08 marks)

A. Put the verbs in the correct tense: (2 marks)

- 1- In 2003 she (to sell)..... over three thousand units.
- 2- This graph shows that inflation (to remain)..... steady for six months now.
- 3- If you don't have the receipt, we (not reimburse)..... you.
- 4- They (to have)..... a meeting with potential tycoons right now.

B. Re-write these sentences as suggested: (4marks)

- 1- Samsung Has launched a new smart phone.
 - A new smart phone.
- 2- "When are you leaving to Malaysia? "
 - He asked his colleague.
- 3- OFPPT provide efficient training.
 - Efficient training
- 4- "Why will we start the offer?"
 - The Managing director asked me

C. JOIN THESE SENTENCES USING THE WORDS GIVEN: (2marks)

- 1- You will not guarantee your profit if you don't invest in Bonds. (unless)
- 2- In spite of expanding their business activity, sales figures didn't rise. (Although)