



OFPPT

مكتب التكوين المهني وإنعاش الشغل

Office de la Formation Professionnelle
et de la Promotion du Travail

Examen de fin de formation, Session Juin 2015

Niveau : Technicien (Variante I)

Epreuve : Communication en Anglais

Durée : 1h 30

Barème : ... /20

Bad weather can affect you, but what about its effects on company profits? It is difficult to sell ice-cream when it is cold. Skiers don't want to go to a ski resort when there is no snow. So what precautions can these businesses take?

Companies often have insurance against negative weather changes in interest or foreign exchange rate, and they can also insure against bad weather. In the USA, the market for this type of insurance is worth an estimated \$9 billion a year.

Agriculture, energy and leisure are just three examples of industries that depend on the weather. The number of visitors to the theme park like Disneyland falls on rainy days, and a mild winter affects the energy sector because there is less demand for heating.

One advantage of this type of insurance is that weather is easy to measure. You can specify temperature, hours of sunshine, wind speed or inches of rainfall. Some pubs in London have open-air terraces. They are an important attraction for customers in the summer, but only when there is dry, sunny weather. There is a payout for every Thursday and Friday when the temperature does not rise above 24 degree centigrade.

Airports can take out insurance against the average wind speed going above a certain level. This way, they receive compensation for loss of revenues on days when high winds stops planes from flying. In some countries, there is a problem with this type of insurance. The climate is very changeable, and weather information isn't always very reliable. This makes it more difficult to assess the risks.

I. READING AND COMPREHENSION: (08 marks)

A. Answer these questions in your own words. (4marks)

- 1- Give a title to the text.
- 2- How can companies protect their businesses?
- 3- What makes insurance against bad weather possible?
- 4- Is insurance against bad weather possible everywhere?

B. Are these statements true or false? Justify. (2marks)

- 1- Leisure industry is not profitable in cold weather.
- 2- In the USA, insurance against bad weather is low.

C. Find in the text synonyms to these words: (1mark)

International : Benefits :

D. Find in the text the opposite of: (1mark)

Gain # increase#

II. LANGUAGE (08 marks)

A. Put the verbs in the correct tense: (2 marks)

- 1- In 2003 she (to sell)..... over three thousand units.
- 2- This graph shows that inflation (to remain)..... steady for six months now.
- 3- If you don't have the receipt, we (not reimburse)..... you.
- 4- They (to have).....a meeting with potential tycoons right now.

B. Re-write these sentences as suggested: (4marks)

- 1- Samsung Has launched a new smart phone.
 - A new smart phone
- 2- "When are you leaving to Malaysia? "
 - He asked his colleague
- 3- OFPPT provide efficient training.
 - Efficient training
- 4- "Why will we start the offer?"
 - The Managing director asked me

C. JOIN THESE SENTENCES USING THE WORDS GIVEN: (2marks)

- 1- You will not guarantee your profit if you don't invest in Bonds. (unless)
- 2- In spite of expanding their business activity, sales figures didn't rise. (Although)

III. Writing (4 marks)

OFPPT training is indispensable to assure a future career.
Do you agree or disagree? Develop your opinion in a short essay.



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Niveau : Technicien (Variante 2)

Epreuve : Communication en Anglais

Durée : 1h 30

Barème : ... /20

It seems that vocational training plays a major role in the development of a country in the sense that it contributes considerably in the reduction of unemployment and thus giving a boost to the economy.

Actually, it's almost impossible for a vocational training centre laureate to be jobless unless he's willing to look for a job compared with his university counterpart who, despite holding highly valuable degrees, very often finds it quite hard to get access to the job market.

It's also worth stressing the importance of the training period that the trainee spends in a company as an apprentice. This is the start of a career that enables him or her to be introduced to the working world and build a bridge with the academic one which is mainly theoretical. In that stage, the trainee acquires practical experience and develops his personal aptitudes.

Furthermore, the training centre laureates are now able to join any university of their choice to further their studies with the advantage of having already benefitted from professional experience during their formation in the training centre. And this of course will give them more chance to find a job after their graduation than the university laureates who didn't happen to go through a training centre before.

In that respect, the vocational training is playing a crucial role in absorbing unemployment and promoting the economy of the countries. For this reason, huge sums of money are being invested in this sector along with the exchange of experiences in this field at the international level with the aim of developing it even more in line with the needs of the job market.

I- COMPREHENSION :(8 marks)

A- Answer the following questions based on the text.(4 marks)

- 1- Give a title to the text.
- 2- What do you think of this article? Justify your position.
- 3- What do the nations do to improve the quality of vocational training?
- 4- Is there any difference between a vocational training laureate and his university counterpart ? Explain.

B- Are these statements true or false? Justify. (2 marks)

- 1- The university laureates and the training centers ones have equal chances to access the job market.
- 2- There is a correlation between the job market and the economy of a country.

C- Find in the text synonyms of the following words:. (1 mark)

Talent =..... in fact =.....

D- Find in the text the opposites of the following words: (1 mark)

unimportant≠..... increase ≠.....

II- LANGUAGE :(8 marks)

A- Put the verbs between brackets in the correct tense (2 marks)

- 1- I'm sorry, she can't speak to you now because she (make) urgent calls to some customers.
- 2- Last summer, I (travel) to the north of Morocco. It (be) a wonderful trip.

B- Rewrite as suggested (4 marks)

- 1- 'The weather is terrible; we can't go fishing.'
 - He warned his friends.....
- 2- They base their strategy on regular productive dialogue.
 - Their strategy.....
- 3- They will take courses in a foreign language.
 - Courses
- 4- 'How do you come to school?'
 - The teacher asked his student.....

C- Join using the words in brackets (2 marks)

- 1- He hasn't been promoted for a long time. He's punctual and hard working.(despite)
- 2- He worked hard.He didn't want to fail.(so as not)

III- WRITING : (4 marks)

Despite the numerous benefits of reading, the young don't read enough.

➤ Comment in a short paragraph.